
Robert Boulware

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Summary

Highly respected Board member and company CEO with comprehensive knowledge of investment management in private and public markets distribution, investment management oversight, and the current regulatory environment in the U.S. Over 40 years of experience as a C-Suite executive in banking, insurance and investment management.

Key Skills

- Unique Insight into Intermediary Distribution
 - Product Strategy and Development
 - Extensive 40 Act Experience
 - Comprehensive Financial Services Experience including Mergers and Acquisitions
 - In Depth Investment Management Oversight
 - Demonstrated Experience
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Professional Experience

Pilgrim Funds

Founder

2006 - Present

A venture fund focused on fintech opportunities. This stage agnostic investor identified technology solutions for traditional financial services companies.

ING Funds Distributor

President and CEO

1994 - 2016

A wholly owned subsidiary of ING Group. This \$100B AUM mutual fund company servicing 30,000 financial professionals and 1.5M shareholders offered a full complement of products including equity fixed income and multi asset class.

Directed the distribution of retail mutual funds for affiliated and external institutions as well as individual investors. ING Funds provided investment solutions with an emphasis on equities, fixed income and multi asset strategies. AUM in excess of \$100 billion.

Highlights include:

Numerous awards

- Best of Class External Wholesalers
- Best of Class Inside Sales Desk
- Top Ten Distributor Net Sales
- ING Funds Rated Best Mutual Fund Company
- Ad Q Award for Outstanding Advertising
- Acquired 4 Merged Mutual Fund Companies
- Created the Closed End Fund Business for ING

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Previous Executive Positions

Bank of America Consumer Lending	1990 – 1992
Wesav Financial Consumer Lending	1987 – 1990
Western Savings Branch Administration	1980 – 1987

Board Experience

GAINSCO (GANS)

Member of the Board of Directors 2005 – present

Chairman of Audit Committee

GAINSCO, INC. is a property and casualty insurance holding company. Specialized in non-standard personal automobile market, specializing in minimum limits personal auto insurance.

Brighthouse Financial (BHF)

Member of the Board of Trustees 2008 – present

Chairman of Investment Committee

Brighthouse Financial established by Metlife. The trust oversees 75 funds and \$140B AUM. Investment solutions in equity, fixed income and managed risk categories.

Vertical Capital Fund (VCAPX)

Member of the Board of Trustees 2011 – present

Lead Independent Director

Vertical Capital is a closed end interval fund specializing in whole mortgage loans. \$175M AUM.

Sharespost 100 Fund (PRIVX)

Member of the Board of Trustees 2015 – present

Chairman of the Board

Chairman of Audit Committee

Chairman of Nominating/Governance Committee

Sharespost is a closed end internal fund specializing in pre-IPO equities. This \$100M fund is the only 40 Act fund exclusively focused on late stage venture-backed companies.

Education

Northern Arizona University

BSBA Business Management (Flagstaff, AZ) 1975 - 1978